

Your Payment Processing Partner

ADDRESSING THE PAYMENT NEEDS OF HEALTH CARE PROVIDERS

How to Select a Merchant Services Provider? A Guide to Help You Decide

Quality vendor relationships are important. Understanding the differences between service providers is critical when determining who to select as your partner. Vantage features the best value package of price, terms, service, solutions and incentives available in the payments industry.

Better Rate & Pricing Structure

Vantage focuses on your bottom line cost of service and helps your organization qualify of the lowest possible Interchange rates available.

Signs that you are paying too much...

- ▶ You are quoted same rates for both MasterCard and Visa
- ▶ You have only one qualified rate
- ▶ You pay Mid & Non Qualified Rates
- ▶ You sign a "Lease" for credit card terminal equipment

Superior Contract Terms

As a PIPAC member, we make it easy to set up a merchant account to accept credit & debit cards.

- ▶ No Application Fee
- ▶ No Long Term Contract
- ▶ No Early Termination Fees

Make a no risk decision to select Vantage as your merchant services provider.

Personal Service

Everyone is selling merchant services, but who is servicing merchants? Vantage is a full-service provider—we don't outsource service. From sales, to deployment and implementation, to ongoing support, your account relationship team is all under one roof. Vantage provides a personal point of contact verses the standard mass call center approach to service found throughout the industry.

Unique Incentives

We add value beyond what's available with your ordinary providers. If you like earning points & miles when you use a credit card, now you can earn rewards when you accept credit cards. Enroll in the Vantage Points program and redeem rewards at airline, hotel and gift card partners.



Payment Solutions

Vantage is a full service provider of credit, debit, check, gift and pay card solutions as well as insurance eligibility services for doctors.

PIPAC Special Offers

1. Free reprogram of your existing point of sale (POS) terminals or a trade-in allowance should you wish to upgrade.
2. Touch Tone Capture service allows for low volume merchants to accept and process credit and signature debit cards using a telephone keypad. For \$35 you will receive a manual imprinter machine, merchant plate and 200 manual sales draft slips.
3. For offices with greater volume, get the Hypercom terminal for three monthly payments of just \$99. Swipe cards, run reports and transmit deposits from this user friendly terminal.
4. For large offices where speed of check out is important, get the Omni 3750 IP terminal and have an always on connection using your DSL service for three payments of \$199. This unit will also support Insurance Benefit Verification over IP as well.



“ DOES YOUR NEXT PATIENT HAVE COVERAGE? Find out with Real-time Eligibility Benefits Verification in seconds to hundreds of Insurers! Service is available using the Omni 3750, over a secure web site as well as batch processing over the Internet. Contact us to learn more and for a service demo. ”

Please consider Vantage your Resource in the Payments Industry. ▶▶▶

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